



Director of Development Position Description

Organization: Preterm's mission is to advance reproductive health and justice by providing safe, respectful, and accessible abortion and sexual healthcare.

Abortion is essential to bodily autonomy and gender equity for all people. Providing abortions is a deeply caring and revolutionary act that is part of dismantling oppression and stigma. These are the values that guide Preterm's commitment to abortion care.

Job Title: Director of Development

Job Status: Full-time, exempt

Job Summary

The Development Director provides overall leadership for Preterm's fundraising efforts with a focus on developing strategies for expanding individual and major gifts. They will secure funds for the organization by fulfilling the interests and passion of donors by providing them with giving opportunities and assuring that as many as possible are retained as continuing donors. They will participate as a member of the senior leadership team to develop organizational policies and practices that support transparency, trust, program alignment, and equity. Provide supervision and leadership for development and communications staff.

Responsibilities and Duties

In partnership with the Executive Director, the board and the development and communications staff, the Development Director will strengthen new and existing funding relationships among foundations and donors, to support Preterm's mission, vision, and values.

They will work closely with both board and staff leadership to create and carry out an annual fundraising plan. The Development Director will provide direction and support to the Board Development Committee.

Mentor and empower a talented development and communications policy staff and foster a culture of respectful engagement, continuous learning, mutual accountability, and teamwork in service of the mission.

Qualifications:

- Proven track record of progressively responsible leadership roles in fundraising.
- Strong appetite for continuously finding creative strategies and tactics to generate compelling major gift opportunities.
- Knowledge of and experience with Raiser's Edge or similar donor database.
- Demonstrated experience in supervision, and mentoring staff team members to foster a culture of respectful engagement, mutual accountability and teamwork in service of the mission.
- Superb written, verbal and interpersonal skills.
- Demonstrated commitment to reproductive justice and ensuring safe access to abortion care.
- Commitment to anti-oppression and racial equity work.

Benefits: paid time off, group health insurance, short-term and long-term disability insurance, and a retirement plan.

Application Instructions: Please send cover letter and resume to Chrisse France at cfrance@preterm.org.

Preterm is an equal opportunity employer and does not discriminate against any individual based on non-merit factors. We encourage people of color; Native people; immigrants and refugees; LGBTQ+, transgender, gender non-conforming, and nonbinary people; people who have had abortions; people with disabilities; and people who were formerly imprisoned to apply for open positions at Preterm.